**STATEMENT OF WORK**

**AFPAK HANDS PRE-DEPLOYMENT COUNTERINSURGENCY TRAINING**

**1. Scope / Objective**: The contractor shall develop and conduct six four-day training seminars led by senior-level instructors with practical leadership, analysis, and consultancy experience in the Afghanistan-Pakistan counterinsurgency (COIN) environment for approximately 20-30 students per class that provides a foundation in COIN theory and the complexities of conducting COIN in Afghanistan.

**2. Requirements and Tasks**

2.1 The contractor will develop course materials and a training seminar on COIN theory and concepts that address the complexities of COIN in Afghanistan.

2.1.1 The contractor shall produce a training course and course materials required to train military members in the fundamentals and practical application of COIN concepts. The course will introduce the students to the conceptual underpinnings of COIN doctrine and the essentials of classical and post-classical COIN theory and modern COIN thinking. The course will equip students to apply COIN concepts in Afghanistan by exploring: the nature of the Afghan insurgency; law, ethics, and efficacy as it pertains to COIN operations; population behavior in an insurgency environment; techniques for understanding the human terrain; building local security; engaging local populations in an advisory and mentoring role; managing economic development activities in a COIN context; conducting effective campaign analysis using appropriate COIN metrics; and conducting effective COIN operations in support of strategic regional objectives.

2.2 The contractor shall conduct six 4-day seminars led by senior-level instructors with practical leadership, analysis, and consultancy experience in the Afghanistan-Pakistan counterinsurgency (COIN) environment based on the course materials developed in task 2.1. The course shall be designed for a maximum of 30 students.

## 3. Security Level

3.1 The course shall be conducted in an unclassified forum.

## 4. Building/Computer Access

## 4.1 Contractor will be provided classroom space and audio-visual support.

## 5. Place of Performance/Travel

5.1 The course will be conducted at National Defense University in Washington, DC.

5.2 Travel for this effort is not anticipated. However, if travel is required, all travel shall be conducted in accordance with FAR 31.205-46 Travel Costs and the Joint Travel Regulations (JTR) and shall be pre-approved by the COR.

## 6.0 Government Furnished Property / Material

6.1 The Government will furnish the necessary workspace for the contractor staff to provide the support outlined in this PWS to include desk space, telephones, computers and other necessary items to maintain an office environment.

# 7.0 Period of Performance

7.1 The period of performance for this effort is from: 3 April 2012 to 30 September 2012.

**8.0 Hours of Operation**

# 8.1 The contractor is responsible to perform between the hours of 8:00am – 5:00pmMonday through Friday except Federal holidays or when the Government facility is closed due to local or national emergencies, administrative closings, or similar Government directed facility closings.

# 9.0 Deliverables

# 9.1 All deliverables become the property of the United States Government. Unless otherwise stated, all deliverables will be submitted in both hardcopy and electronic media in Microsoft Word/PowerPoint/Excel/Access/Visio/Project format

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| SOW Paragraph Reference | Deliverable Description | Delivery Date (no later than) |
| 2.1, 2.11 | Course Material for COIN Training Seminar – Contractor shall provide course materials in a workbook format for a maximum of 30 students per course. The contractor will provide a copy of all training material one week before class start date. (6 courses) | Per course delivered |
| 2.2 | Conduct COIN Training Seminar – Contractor shall conduct six 4-day training seminars for a maximum of 30 students per course. The training will be conducted from 0800 to 1600. | Exact dates TBD after award |

# 10.0 Points of Contact

# Contracting Officer Technical Representative (COTR) will be Mr. Sudhir Devalia National Defense University, 202-685-2395.